























relationship or cointegration. The test will be done is *trace test* which measures the number of cointegration vectors in the data using rank cointegration matrix Test expressed as follows (Enders, 1995):

$$\lambda_{\text{trace}(r)} = -T \sum_{t=r+1}^n \ln(1-\lambda_t) \dots \dots \dots (6)$$

$$\lambda_{\text{max}(r, r+1)} = -T \ln(1-\lambda_{r+1}) \dots \dots \dots (7)$$

where:

$\lambda_t$  : the value of alleged root characteristic (*eigenvalues*) are obtained from estimation matrix  $\pi$

T : number of observations

r : rank which indicates the number of vector co-integration

In the  $\lambda$  *trace* test,  $H_0$  is the number of co-integration vectors missing  $\leq r$  as a common alternative. If the  $\lambda$  *trace* <  $\lambda$  *table* then accept  $H_0$ , which means co integration occurs at rank r. While at  $\lambda$  *max* test,  $H_0$  is the sum of co-integration vector = r is the alternative of co-integration vector r + 1 (Enders, 1995) In the use of Eviews 7, decision-making is done by looking at the value of *the trace statistic* and *critical value*. If the *trace statistics* > *critical value*, the equation is cointegrated. Thus  $H_0$  = non-cointegration with the alternative hypothesis  $H_1$  = cointegration. If the

*trace statistics* > *critical value*, then reject  $H_0$  or accept  $H_1$ , which means there is cointegration. If there is no cointegration between variables we used the model VARD (VAR *in difference*), whereas if the data are suspected in the VAR model cointegration, VAR model used is a model VECM (*Vector Error Correction Model*) (Firdaus, 2011).

**d) Error Correction Model (ECM)**

Supply response for certain commodities in this study was approached by the response of harvest area and productivity. The reason is that the use of crop area and productivity as dependent variables can be easily determined or controlled by the farmer (Nerlove, 1956); (Askari & Cummings JT, 1977). Furthermore, the farmer's decision in determining the harvest area and the level of productivity is a direct reflection of farmers' response to price changes.

The independent variables were used to predict the supply response of maize, based on the research of (Adnyana, 2000), in response to the area of the rice harvest, it is stated that the price of rice is influenced positively by the rice harvest area, negatively by competitors' commodity price (maize) and extensive conversion of land,

positively by the area under irrigation, positively by rainfall and harvest area of the prior period. For productivity responses, it is stated that the price of rice has positive influence on the productivity of rice, fertilizer use has a positive effect, input prices (wages) have negative effect, and the productivity of the prior period has positive effect. (Puspawati, 1998) analysed how much is the influence of the increase in maize price, alternative commodity prices and input prices as well as differences in location and technology trends on the response of area harvested and productivity of maize in East Java and Central Java by

using a partial adjustment model Nerlove. Research (Siregar, 2009) analysed the supply response of maize in Indonesia using Nerlove models. Variables that affect the maize crop area are the maize price, prices of competitors (rice, soybean, cassava and peanuts), the growth rate of land conversion, the total growth of irrigated areas, rainfall and harvest area of earlier period.

Due to its advantages in combining the effects of short-term and long-term, the ECM become a model that can explain the explanatory variables. ECM equation to estimating harvest area are:

$$D\ln LJG_t = \alpha + \beta_1 \ln PJG_t + \beta_2 \ln PMJ_t + \beta_3 \ln PPD_t + \beta_4 \ln PPAK_t + \beta_5 \ln PKD_t + \beta_6 \ln PUK_t + \beta_7 \ln KL_t + \beta_8 \ln CHJ_t + \gamma \ln LJG_{t-1} + e_t$$

$$-1 < \gamma < 0$$

Where:

$D\ln LJG_t$  : distinction first acreage of maize (Ha)

$\ln PJG_t$  : price of maize (Rp/kg)

$\ln PMJ_t$  : price of maize imports (Rp/kg)

$\ln PPD_t$  : price of rice (Rp/kg)

$\ln PPAK_t$  : price of feed (Rp/kg)

$\ln PKD_t$  : price of soybean (Rp/kg)

$\ln PUK_t$  : price of cassava (Rp/kg)

$\ln KL_t$  : growth of land conversion (%)

$\ln CHJ_t$  : average annual rainfall (mm / yr)

$\ln LJG_{t-1}$  : crop area of maize previous period (Ha)

$\gamma$  : Error correction term

while the response function offers through productivity approach is known as follows:

$$D\ln YJG_t = \alpha + \beta_1 \ln PJG_t + \beta_2 \ln BNH_t + \beta_3 \ln PUR_t + \beta_4 \ln UTK_t + \beta_5 \ln CHJ_t + \beta_6 \ln PPAK_{t-1} + \gamma \ln YJG_{t-1} + e_t$$

$$-1 < \gamma < 0$$

where:

DLN YJG<sub>t</sub> : distinction first productivity of maize (kg/ha)

Ln PJG<sub>t</sub> : price of maize (Rp/kg)

Ln BNH : price of seed (Rp/kg)

Ln PUR<sub>t</sub> : price of urea (Rp/kg)

Ln UTK<sub>t</sub> : wage of labor (Rp/HOK)

Ln CHJ<sub>t</sub> : average annual rainfall (mm/yr)

Ln PPAK<sub>t</sub> : price of feed (Rp/kg)

Ln LJG<sub>t-1</sub> : the productivity of maize previous period (kg/ha)

$\gamma$  : Error correction term

To determine whether the model specifications is valid, the ECM then tested against coefficient *Error Correction Term* (ECT). If the test results of ECT coefficient is significant, then the observed model specifications is valid.

## RESULTS AND DISCUSSION

The supply response analysis of maize farmer toward price changes can

be seen from both the response of harvest area and the response of maize productivity in Indonesia. The result of model estimation of ECM is the best model that is obtained with economic and econometric criteria consideration. Economic criteria refers to the sign coefficient which has been in accordance with economic theory. While the criteria for evaluating econometric statistical constraints by using statistical tests.

Based on the statistical test result that this model has a coefficient of determination (Adj R<sup>2</sup>) in order to measure the good of fit. The regression results 0.801 for crop area of maize and 0.894 for maize productivity response. As for the other criteria like symptoms multi collinear and auto correlation not occur in the model. The estimation result of crop area of maize can be seen in Table 3.

**Table 3. Estimated Response Area of Maize in Indonesia**

Variable	Coefficient	t-Statistic	Prob.
Constant	0.116	0.689	0.507
Price of maize	0.935	3.321	0.003***
Price of rice	-0.259	-0.669	0.509
Price of soybean	-0.401	-2.180	0.038**
Price of Imported maize	0.076	1.935	0.063*
Price of feed	0.375	2.329	0.030**
Rainfall	-0.012	-0.169	0.868
Price of Cassava	-0.135	-1.639	0.113
Growth of land conversion	-0.108	-5.316	0.000***
Crop area of maize previous period	0.355	1.715	0.095*
ECT	-0.676	-1.737	0.097*
R-squared	0.823	F-statistic	6.873
Adjusted R-squared	0.801	Prob(F-statistic)	0.000
Durbin Watson Stat	1.981		

Source : Pusdatin (2016), processed

Note : Specification table: \* significant at the 10% significance level, \*\* significant at the 5% significance level, and \*\*\* significant at 1% significance level

Based on the analysis of the ECM in table 3 that domestic maize prices have a real influence on the level of 99%. The price of maize has a positive sign of 0.935. This shows that if there is an increase in the price of maize by 10%, farmers will respond by increasing the crop area of maize by 9.35%. The value of supply elasticity of area to the price of maize is positive dan inelastic, but is the most elastic if compared to another variables. The value of supply elasticity of price indicates that the response of maize farmer to the price is very large. The price of maize could be the benchmark for the farmeres in allocating cropping areas. The higher price of maize will

encourage farmers to increase maize planting area, which in turn will expand the maize harvest area. This is in accordance with the research by Siregar (2009); Agustian and Hartoyo (2012); Natsir (2015), Sitinjak (2015); Madlul et al (2017) which stated that the price of maize could become a benchmark for farmers to increase the area.

Rice prices have no effect on the response toward maize crop area. This looks at the probability value that indicates a value of -0.259 (greater than 15% significance level). This is according to research (Siregar, 2009) which states that the price of grain has no effect on the planting area of rice

due to differences in the cropping seasonal pattern between maize and rice, where maize will be planted during the dry season (planting III) while the rice will be planted in the rainy season (planting season I or II). Maize is often grown in dry land in the rainy season. In rain fed areas, the maize planted before and after rice, and maybe after that planted maize again. While on irrigated land is usually done cropping paddy-rice-maize. This indicates that the price of grain does not affect changes in crop area of maize.

Soybean prices showed a negative influence with a confidence level of 95% with a value of -0.401. This value indicates that soy is a commodity competitors or substitutes for maize. A value of -0.401 indicates that if there is an increase in soybean prices by 10% it will be responded by farmers to reduce the crop area of maize amounted to 4.01%. The value is inelastic which showed that despite greater increase in soybean prices, not all farmers respond by allocating land for planting soybeans. Facts on the field shows that farmers prefer to plant maize compared to soybeans for the production and the income derived from the cultivation of maize is higher than soybean cultivation.

The price of import maize also affects maize harvest area in Indonesia. This is indicated by the value of elasticity of 0.076 and the real effect on the confidence level of 90%. This value indicates that the elasticity value is positive, meaning that if there is an increase in the price of maize imports by 10%, then the farmers will respond by increasing crop area by 0.76%. This happens because the rising price of imported maize will reduce the amount of maize being imported, thus farmers will respond by increasing the crop area.

Animal feed prices have a positive effect with the elasticity of 0.375 at the 95% confidence level. This value indicates that if there is an increase in feed prices by 10% farmers will respond by increasing the maize crop area by 3.75%. Maize products are cultivated by farmers mostly to be used as input or feed, if the animal feed prices rise, farmers will try to increase its production by increasing the planted acreage. The price of livestock feed is inelastic to the response of maize area because maize is not only used for livestock feed, but also as an alternative food for rice.

Rainfall is not a determinant variable for farmers to increase or

reduce the crop area of maize. This is evident in the probability of no significant value. This is because the rainfall in the last few years cannot be predicted, but farmers still cultivate maize in accordance with the existing cropping pattern. Farmers will plant maize as annual cropping pattern that is commonly practiced by farmers without depending on rainfall except in the rain fed areas.

The influence of cassava prices is a variable that has no effect on maize crop area. This is seen in the insignificant probability value. Cassava can be a substitute product for maize commodities in terms of land competition, but in Indonesia, cassava farmers are relatively fewer than rice and maize commodities, so cassava is not a determinant for maize land area development in Indonesia.

ECM analysis result shows that variable of land conversion growth proved to have a significant affect at the significant level of 1% and have the appropriate marks with economic theory that is equal to -0.108. the value indicates that an increase in the rate of land conversion by 10% will decrease the planting area of maize commodity in Indonesia by 1.08%, *ceteris paribus*. The rate of agricultural land conversion

is increasing every year, especially in Java Island. Sumaryanto (1994) in Siregar (2009) explained that if a location occurs agricultural land conversion, soon the surrounding land will be converted and its nature tends to be progressive. Assuming that there is no development of maize through extensification of potential lands such as irrigated and unused rainfed fields in dry season, and rain-fed rice fields or unused tidal land for agricultural business, particularly on the island of Sulawesi, Sumatra, Kalimantan, and Irian Jaya, the increase in land conversion will lead to a decrease in the area of maize.

Variable of area of the previous year has a positive effect in accordance with the theory even though the variable is not significant. This is because each year, the maize crop area is likely to fluctuate. Maize is an annual plant that can compete with other commodities so that the area planted with maize also fluctuates. Therefore, the previous year's crop area of maize is not the standard for farmers to determine the next year's crop area of maize because the changes can be responded quickly by the farmer in the same year.



After the discussion about the supply response of maize based on harvested area of maize, the next to be discussed is the supply response of

maize in Indonesia based on the productivity of maize in Indonesia. The supply response based on the maize productivity can be seen in Table 4.

**Table 4. Response Estimation Results Productivity of Maize in Indonesia**

Variabel	Coefficient	t-Statistic	Prob.
Constant	9.034	1.827	0.078
Price of maize	1.095	5.001	0.000***
Price of seed	-0.311	-1.931	0.063*
Price of feed	0.069	2.402	0.023**
Price of urea	-0.248	-1.710	0.105
Rainfall	-0.098	-2.753	0.009***
Wage of labor	0.073	1.778	0.090**
Previous period of Maize productivity	0.120	1.221	0.232
ECT	-0.623	-3.420	0.002***
R-squared	0.901	F-statistic	6.441
Adjusted R-squared	0.894	Prob(F-statistic)	0.000
Durbin Watson Stat	2.022		

Source : Media Center, 2016 (processed)

Note : Specification table: \* significant at the 15% significance level, \*\* significant at the level of real 10%, and \*\*\* significant at 1% significance level

Based on supply response estimation using the ECM model, there are several variables that influence maize productivity which are the price of maize, the price of seed, the price of feed, rainfall and labor costs. While the variable price of fodder and maize productivity in the previous period does not affect the productivity of maize.

Table 4 shows that the variable of maize price is affecting the productivity of maize in Indonesia. It is known based on coefficient value of 1.095 with a confidence level of 1%. The coefficient values indicate that an

increase in the maize price by 10% will increase maize productivity by 10.95%. This is consistent with the theory, that an increase in the corn price will give farmers an incentive to increase production by encouraging an increase in productivity of maize. Farmers will try to manage the farm with the best corn when corn prices are relatively high in order to get better income.

The price elasticity of supply is elastic and most elastic compared to other variables. This indicates that the response of maize farmers to price changes is very strong. Therefore,

changes in maize prices will largely determine the policy of maize development in Indonesia. This result is consistent with Agustian and Hartoyo's (2012) and Onono's et al (2013) research indicating that the elasticity of maize supply to price itself is elastic indicating that farmers are highly responsive to changes in maize prices in order to increase maize supply. However, the results of this study contrast with the results of Suryani's et al (2015) study which shows the effect of changes in rice prices on rice supply was more elastic than maize supply. This is expected due to the influence of government purchasing price (HPP) for rice commodities, while for maize commodity, the selling price of the product fully follows the market price. There is no government intervention that regulates the selling price of maize.

The elasticity of input supply to the input price (seed and urea fertilizer) is inelastic and negatively indicated, respectively -0.311; -0.248. Seed input prices have a significant effect on maize supply. Prices of maize seeds in Indonesia tend to be expensive that can reach the price of Rp. 60.000/kg to Rp. 100.000/kg. The increasing price of seeds in maize farming, caused by the multinational corporations that control

the maize seed in Indonesia. The influence of negative input prices in accordance with the Research of Suryani et al (2015) and Agustian and Hartoyo (2012) Changes in input prices affect negatively to the supply of rice, maize, and other crops.

Variable price of urea has a negative sign and not significant at the 90% confidence level. Urea fertilizer price elasticity is equal to -0.248. This value is consistent with the theory that there where if an increase in the price of urea fertilizer, farmers will respond by reducing the amount of urea used and will have implications on the resulting decline in maize productivity. The main input prices fertilizer prices is an important variable that determines the productivity of maize. Facts on the field shows that the price of urea relatively high with the rare availability. This condition make the maize farmer reduce the urea usage that can be imply the decreasing of productivity.

The price of livestock has positive effect on maize supply in Indonesia. The value of supply elasticity to livestock feed is significant at 5% level. Elasticity value of 0.069 indicates that the increase of livestock feed by 10% will increase the supply of maize at 0.69%, *ceteris paribus*. This

indicates that the enhancement price of livestock feed will give incentives for farmers to increase supply of maize despite the influence of the price of livestock feed are not too elastic.

Rainfall variables have coefficient on  $-0.098$  and significant at 1% significant level, which means that the increase of rainfall at 10% will decrease the supply of maize at 0.98%, *ceteris paribus*. Maize crops are mostly grown in the dry season or when the level of rainfall is low (maize crops require an ideal rainfall of about 85-200 mm/month). So when the level of rainfall increases the maize supply in Indonesia will decrease. The result is represented in the Siregar (2009), dan Natsir (2015) research, that climate variable influences the supply maize in Indonesia. This is also in accordance with Blanc's (2013); Ibitoye and Shaibu (2014) studies which shows climate variable like rainfall and temperature impacts on crop supply.

Wage of labor variable affects maize productivity significantly on the error level at 1%. Labor has a positive sign of 0.073 which is not consistent with the hypothesis or theory. The value indicates that if an increase in wages by 10%, then the productivity of maize will increase by 0.73%. This

happens because most of the relatively small scale of maize farming, which is less than 0.5 hectares per family in Java and over 1 hectare per family outside of Java (Susilowati & Maulana, 2012; Suryani *et al.* 2015). In addition, maize cultivation is not *labor intensive* so that the increase in wages was able to increase the productivity of maize. As an illustration, human labor to manage maize farming in a dry land area is 64 HOK men and 45 HOK women per hectare (Djulin, Syafa'at, & Kasryno, 2002). Therefore, the increase in wages will not reduce the amount of labor used. With the amount of labor that is relatively fixed despite the wage is raised, then the peasants will be more active or more have an incentive to plant more corn intensive. While the price of corn feed and productivity of the previous year did not affect the productivity of corn at this time. High feed prices neither have no direct influence on the productivity of maize, meanwhile, the productivity of maize fluctuates nor a standard to improve the productivity of maize in the next period.

In order to discuss the supply response of maize in Indonesia, it is first necessary to calculate the value of maize in Indonesia supply elasticity in

both the short and long term. Table 5 shows that the elasticity of the corn harvest area and productivity of the maize price in the short term and the long term have a positive sign. That is, the increase in corn prices will increase crop acreage and productivity of maize in the short term and in the long term. The value of long-term elasticity has a relatively greater value than the value of the short-term elasticity. The value of elasticity out of maize area in a short term tends to be inelastic but in a long

term is elastic. In addition, the elasticity of maize productivity tends to be more elastic than the elasticity of land area. This is in accordance with Natsir's (2015) and Siregar (2009) studies which suggest that Indonesia's maize supply elasticity, generally inelastic to the changes in maize prices, but in the long term is more elastic because of farmers habit adjustment. The behavior of Indonesian maize farmers is more elastic on productivity than harvested area.

**Table 5. Response (Elasticity) Offer Corn Against Price Change in Indonesia in the Short and Long Term**

<b>Description</b>	<b>Response of maize harvest area to price of maize (eAP)</b>	<b>Response of maize productivity to price of maize (eYP)</b>	<b>Supply response of maize to price of maize (eQP)</b>
<b>Short term elasticity</b>	0.935	1.095	2.03
<b>Long term elasticity</b>	1.449	1.244	2.69

Description:  $EAP + EYP = EQP$

This suggests that a greater response in the long term is due because theoretically, farmers have the opportunity to make adjustments in their production process, so responsive to price. In addition, the price of maize is expected to continue to rise in the next few years given the rapid demand

for corn as raw material for food, feed, and bio ethanol, as indicators for farmers to increase production. Thus, it can be inferred that increasing the land area (extension) and/or increasing productivity (intensification) are two strategies that can be implemented to increase the supply of corn and to

achieve self-sufficiency in maize in Indonesia.

Based on the analysis of the maize supply response as described above, there are some suggested strategies for achieving corn self-sufficiency in Indonesia:

#### **a. Pricing Basic Corn**

Results of the supply response analysis indicate that maize farmers in Indonesia are responsive to price changes. The results indicate that outside area elasticity and output price elasticity of supply is the most elastic compared to the value of elasticity of other variables. Therefore, to encourage farmers to produce maize, the government should implement a price basic policy, because the price variable is significant in the response or responses harvest area of maize productivity. However, if the policy of the base price for maize will be set back, this policy should be implemented effectively. This will certainly encourage farmers to increase corn production as the price is guaranteed by the government.

#### **b. Corn Productivity Enhancement (Intensification)**

In addition to applying the basic price of the return policy, the analysis result shows that the elasticity of short-

term and long-term response to the productivity of maize prices is positive. Therefore, it can be used as the basis, that when the corn price increases, efforts to increase the maize supply (production) are better directed at improving its productivity (maize crop intensification).

#### **c. Expanding the Corn Planted Area (extensification)**

As the response elasticity of the maize harvest area is positive in the short and long term, efforts to increase maize production can be done through the extension. In order to attain self-sufficiency, especially maize, the government could expand maize planting area (extensification). Extending the plant aims at increasing production of a commodity through the expansion or addition of planting area. Expansion of the maize planting area can be done by optimizing the raw comprehensive and addition of dry land both in Java and outside Java. In addition, the extensification of crop area can be done in the forestry government area (Perhutani) by planting maize between the main crop (tree), and extensification can be done by using sub optimal land area (peat land and swamp area) and other unproductive land.

## **CONCLUSIONS AND POLICY RECOMMENDATION**

The price of maize has a positive sign on the crop harvest area and the commodity's productivity. The price of maize can be a reference for farmers in allocating the planting area. The higher the price of maize, it will encourage farmers to expand the planting area which will eventually expand the harvest area. In addition, if there is an increase in the price of maize, then farmers will have an incentive to increase production of maize. If the price of maize is relatively high, there are opportunities for farmers to get better income, so usually they will try to manage their maize farms as well as possible.

The price of soybean commodity also affects the planting area for maize. The increase in soybean price will cause the reduction of corn area although relatively small. The price of imported maize will be responded positively by the farmers, if the price of maize increases, farmers will increase the area of maize. While the price of poultry feed is also a determinant factor of corn planting area because most of the corn produced will be used as inputs of animal feed.

In addition to the price of maize, other factors that affect the productivity of maize are the price of seed, urea fertilizer and labor wage. The price of seed and urea fertilizer are negatively responded by farmers. The increase of seed and urea fertilizer price will reduce the use of seed and urea fertilizer which has implication on decreasing maize productivity. Labor wages are positively responded by farmers because corn farming is not a labor intensive and though labor costs increase, the use of permanent labor could still increase maize productivity .

Livestock feed prices have a positive effect on maize supply in Indonesia. Increased livestock feed prices will provide incentives for farmers to increase maize supply despite the influence of livestock feed prices are not too elastic. In addition, rainfall variables have negative coefficient and significant which indicate that high rainfall will reduce maize supply because maize crop is planted more at low rainfall.

Based on the estimation result, the influence of maize price is very significant in influencing the planting area and the productivity of corn, therefore the basic price policy can be re-introduced to increase the motivation

of farmers to cultivate corn. The government's efforts to improve maize supply is to increase the price of maize in Indonesia or by imposing the floor price policy. Although input prices such as seeds, fertilizers and labor wages increase, but if output prices increase, the production of maize can still increase. Because of this, it requires price stability policy and increase of maize price. However, to encourage enhancement of maize supply, it is necessary to apply the subsidy policy for farmers in the form of input subsidy or subsidy of interest on venture capital, considering that the majority of maize farmers in Indonesia are marginal with small land area and limited capital.

In order to attain self-sufficiency, especially maize, the government could expand the maize planting area (extensification). Extending the plant is to increase production of a commodity through the expansion or addition of planting area. Expansion of the maize planting area can be done by optimizing the raw comprehensive and addition of dry land both in Java and outside Java. In addition, the extensification of crop area can be done in the forestry government area (Perhutani) with maize planted between

the main crop (tree) and extensification can be done by using sub optimal land area (peat land and swamp area) and other unproductive land.

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